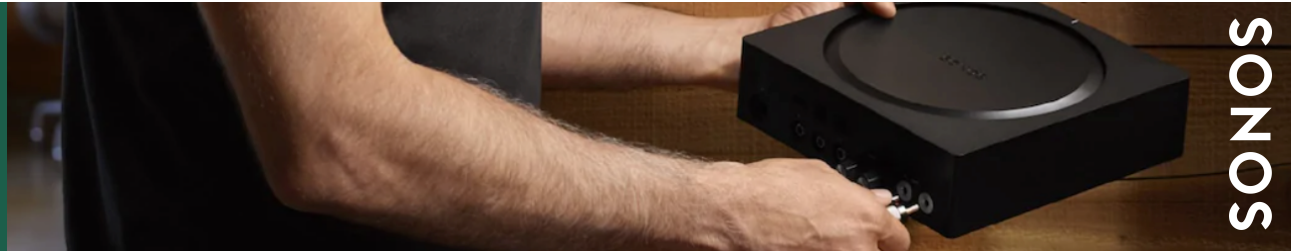


# SONOS

Sales & Installation  
Training Festival  
Spring 2021



SONOS

Join the Sonos National Training Team during this series of webinars where they'll share valuable information on a variety of topics for new and experienced Sonos dealers.

**Click the title to register for the session.**

## Tuesday March 16<sup>th</sup>

<b>9:00 AM ET</b>	Coffee with Sonos: East Coast
<b>10:00 AM ET</b>	Intro to Sonos
<b>11:00 AM ET</b>	Coffee with Sonos: West Coast
<b>12:00 PM ET</b>	Sonos Outdoor Experience
<b>2:00 PM ET</b>	Sonos Audio Experience: Technical Training
<b>4:00 PM ET</b>	System Networking: Technical Training

## Wednesday March 17<sup>th</sup>

<b>9:00 AM ET</b>	Coffee with Sonos: East Coast
<b>10:00 AM ET</b>	Sonos Outdoor Experience
<b>11:00 AM ET</b>	Coffee with Sonos: West Coast
<b>12:00 PM ET</b>	Intro to Sonos
<b>2:00 PM ET</b>	Sonos Audio Experience: Technical Training
<b>4:00 PM ET</b>	Home Theater with Sonos

## Thursday March 18<sup>th</sup>

<b>9:00 AM ET</b>	Coffee with Sonos: East Coast
<b>10:00 AM ET</b>	Intro to Sonos
<b>11:00 AM ET</b>	Coffee with Sonos: West Coast
<b>12:00 PM ET</b>	Home Theater with Sonos
<b>2:00 PM ET</b>	System Networking: Technical Training
<b>4:00 PM ET</b>	Sonos Conversations: Benji Rapport
<b>6:00 PM ET</b>	Sonos Happy Hour: Trivia Night

# SONOS

## Sales & Installation Training Festival Spring 2021

### Coffee w/ Sonos: East/West Coast (30 mins)

Join the Sonos National Training Team and Sonos Account Managers as they start the day, drink some coffee, and have an open conversation. During these sessions, we'll talk about industry trends, installation nightmares, your favorite demo tracks, and whatever else comes up.

### Sonos Outdoor Experience (60 mins)

Join in as the Sonos National Training Team discusses how to create an integrated Sonos outdoor experience. From portable speakers to fully customized landscape solutions, this training has everything you need to deliver amazing outdoor audio.

### Sonos Conversations: Benji Rappaport (60 mins)

Tune in for an engaging conversation with Benji Rappaport, Director of Project Management at Sonos. Benji will discuss how and why Sonos designs product experiences and the different ways they relate to the custom installation industry. Ask Benji your burning questions, what you want to see from Sonos, and learn more about our ideas for future product and software development.

### Intro to Sonos (60 mins)

Tune in as the Sonos National Training Team provides a high-level introduction to the Sonos hardware and software portfolio. This training is for new Sonos partners as well as seasoned installers who are looking to learn the latest features. They will review all-in-one speakers, home theater, Hi-Fi components, accessories, app control, set up processes and much more.

### Sonos Audio Experience: Technical Training (90 mins)

Want to know the perfect way to Trueplay or how to add a Sub or multiple Subs to a home theater design? Learn this and more during this special edition of our Technical Training series. The Sonos National Training Team will analyze the intricacies of audio elements with Sonos installations, including HDMI extenders and Atmos adaptors.

### Sonos Happy Hour: Trivia Night (60 mins)

Have a virtual drink with the Sonos National Training Team and celebrate the conclusion of our Spring Training Festival. During this session, the team will host a trivia contest using Kahoot and the winners will receive some very special Sonos product prizes.

### Home Theater with Sonos (60 mins)

With increased time spent working and living at home, premium home theater systems are in high demand. Attend this webinar to learn the best ways to bring the Sonos Home Theater Experience to your client's homes. The Sonos National Training Team will cover a variety of home theater topics, including product and accessory options, audio settings, configurations, aesthetics, as well as answering frequently asked questions.

### System Networking: Technical Training (90 mins)

For the advanced networking gurus, we are pleased to offer this networking focused technical training. The Sonos National Training Team will cover Spanning Tree Protocol guidance, managed vs unmanaged networks, troubleshooting network errors, and much more. This training is geared to help you navigate the labyrinth of networking infrastructures with Sonos and set you up for success on any major installation.