

NEW!

Virtual Shade Essentials Training Fall 2020 - Winter 2021

This course is for the Gold-level Lutron PRO looking to make automated shading solutions an integral part of their business. After this training, you will be prepared to sell and install Sivoia QS Triathlon shading solutions and Sivoia QS Wireless Drapery Lite.

For training dates, visit lutron.com/resitraining.

Getting registered

- Submit application to ShadeEssentials@lutron.com
- Follow email instructions to register for Virtual Shade Essentials on LCI Online
- Follow email instructions for how to order Training Kit & Opening Order

NOTE: Due to the time required to ship materials, all customers must be registered for the course **two weeks in advance**. No late registrants will be accepted.

What's included

Your total investment to become Shade Essentials qualified is \$1244 USD and includes the following:

- 2-day virtual training session and live installation review with Lutron instructors (**\$250 USD**)
- Training kit - includes top treatment components and wood blind brackets (**\$149 USD**)
- Opening order - includes Triathlon demo, two fabric binders and assorted sales tools (**\$845 USD**)

NOTE: Opening orders are sold as a package and cannot be adjusted. Shipping is not included.



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Preparing for training

- Register via LCI and submit payment for Training Kit Order and Opening Order through Customer Service (1.888.LUTRON1)
- Build training wall per Lutron's specifications (instructions will be sent following registration)
- Have Training Kit and Opening Order on hand to refer to during class

Coming to training

This immersive training can be attended virtually from any laptop, phone, or tablet. Prepare to conduct installation exercises from the same location. Breaks will be offered periodically.

NOTE: Attendance is mandatory at all sessions. Accounts who miss training will not become qualified for Shade Essentials access.



lutron.com



World Headquarters 1.610.282.3800 | 24/7 Technical Support 1.800.523.9466 | Customer Service 1.888.LUTRON1 (1.888.588.7661)

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